# REAL LAYERED COLLAR OPTIONS 

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## REAL LAYERED COLLAR OPTIONS


#### Abstract

We derive the optimal investment timing and real option value for an investment opportunity, and separate values for each of the options with price uncertainty, where there are layers specifying the proportions of the price (at different layers) that are shared (with a third party). The general model is for collars consisting of two upside and two downside risk-sharing layers, thus eight option coefficients, from which several other models can be easily derived, where the variables other than price are constant or deterministic. Analytical solutions are derived for the separate embedded option values. Sensitivities of the real option values and the thresholds justifying immediate investment to changes in the important parameter values are examined. Notable findings are the real option value of a layered collar arrangement is lower with increased high volatility at high prices, that layered values as function of the sharing proportion depend on the level of prices, and the layered collar investment threshold "vegas" depend on the risk sharing proportions. Lower thresholds justifying immediate investment are obtained through reducing the investment cost and the layers, and increasing the floors, with layer and floor adjustments possibly economical for the third party (government).


JEL Classifications: D81, G31, Q42, Q48
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## 1 Introduction

Is a government subsidy the least costly method for encouraging early investment in a socially (or politically) desirable infrastructure or renewable energy facility? Are layered collars less/more sensitive to changes in prices than basic collars and no collars? Are layered collar "vegas" (sensitivity to volatility) always positive? Are the separate option values in layered collars significant compared to other risk-sharing elements? These are the critical questions we seek to answer while developing analytical solutions for the embedded options in layered collar arrangements.

We assume that in evaluating a perpetual opportunity to invest in an infrastructure, an investor uses modern investment criteria, allowing for volatility and drift over time of the expected net price for a unit quantity ("P"). She may then consider what proportions of risk sharing (layered options), volatility and drift characteristics of a proposed arrangement justify commencing an investment expenditure, given the physical characteristics of the infrastructure.

Our approach is consistent with some other real option models, where valuing matching and smooth pasting conditions hold. Analytical solutions for perpetual collars were first introduced in Adkins and Paxson $(2016,2017)$. Takashima et al. (2010) design a private-public partnership deal involving government debt participation that incorporates a floor on the future maximum loss level where the investor has the right to sell back the project whenever adverse conditions emerge. Armada et al. (2012) make an analytical comparison of various subsidy policies including minimum revenue guarantees. Barbosa et al. (2018) and Barbosa et al. (2020) develop models for a feed-in tariffs contract with a minimum price guarantee (price-floor regime) with regulatory uncertainty. Adkins and Paxson (2019) provide analytical solutions for perpetual collars, floors and ceilings, plus partial floors and ceilings, and show the sensitivity of these collars to changes in most of the parameter values. Adkins et al. (2019) contain solutions for the investment criteria involving basic collars. To our knowledge, the specific models herein for active and investment layered collars, and complete decomposition of value for each regime, are novel contributions.

Shaoul et al. (2012) report that for a U.K. rail franchise agreement, investors are reimbursed for $50 \%$ of any revenue shortfall below $98 \%$ of forecast and $80 \%$ below $96 \%$, but suffer a claw-back of $50 \%$ of revenue exceeding $102 \%$, equivalent to partial puts and calls. The Hinkley Point C
arrangement specifies that if the project IRR exceeds $11.4 \%$ in nominal terms, the gain is shared 30:70 between the GOV and the OWN, and 60:40 if the IRR exceeds $13.5 \%$ in nominal terms and $11.5 \%$ in real terms.

Section 2 develops the analytical solution for the eight options embedded in a layered collar. Section 3 extends these solutions to derive the optimal investment timing and real option value pre-investment, Section 4 shows the basic spreadsheet models for pre and post investment value with these embedded options and sharing proportions. Section 5 summarizes the interesting findings and suggests future research.

## 2 ACTIVE Layered Collars

We consider a number of regimes and formulate the shared price for the outer regimes of the collar to depend on a proportion (less than $100 \%$ ) of the price under the floors and over the ceilings. Analytical solutions are obtainable despite the increase in complexity. Some of the sensitivities to changes in parameter values are similar to the basic collar model, but some are surprising.

For a firm in a monopolistic situation confronting a sole source of uncertainty due to output price $(\mathrm{P})$ variability, and ignoring operating costs and taxes, the revenue of the firm depends on the price evolution, which is specified by the geometric Brownian motion process:

$$
\begin{equation*}
\mathrm{d} P=\alpha P \mathrm{~d} t+\sigma P \mathrm{~d} W \tag{1}
\end{equation*}
$$

where $\alpha$ denotes the expected price risk-neutral drift, $\sigma$ the price volatility, and $\mathrm{d} W$ an increment of the standard Wiener process. Using contingent claims analysis, a project subject to a layered collar arrangement $V(P)$ follows the risk-neutral valuation relationship: For an active project, the revenue accruing to the firm subject to a four-layer collar is given by a conditional net price $\pi_{C}(P)$ and its value $V_{C}$ is described by the risk-neutral valuation relationship:

$$
\begin{equation*}
\frac{1}{2} \sigma^{2} P^{2} \frac{\partial^{2} V_{C}}{\partial P^{2}}+(r-\delta) P \frac{\partial V_{C}}{\partial P}-r V_{C}+\pi_{C}(P)=0 \tag{2}
\end{equation*}
$$

where $r>\alpha$ denotes the risk-free interest rate and $\delta=r-\alpha$ the convenience yield or the rate of return shortfall.

We suppose there is a symmetrical arrangement with two downside risk sharing and two upside risk sharing arrangements. For the purpose of determining the price to be received by the infrastructure investor-owner OWN, the agreement with the government GOV divides the price schedule into 5 distinct mutually-exhaustive regimes. The four junctions for neighboring regimes occur at $P=P_{L L}$, where $P_{L L}$ represents the lowest limit, at $P=P_{L}$ where $P_{L}$ is the lower limit, at $P=P_{H}$ where $P_{H}$ is the higher limit, and at $P=P_{H H}$ where $P_{H H}$ is the highest limit. Under Regime I with $P<P_{L L}$, the "price received" by the OWN is the actual price $P$ plus a proportion $1-w_{L L}$ of the shortfall below $P_{L L}$ and a proportion $1-w_{L}$ of the difference ( $\mathrm{P}_{\mathrm{L}}-\mathrm{P}_{\mathrm{LL}}$ ). Under Regime II with $P_{L L} \leq P<P_{L}$, the price received is $P$ plus a proportion $1-w_{L}$ of the shortfall from $\mathrm{P}_{\mathrm{L}}$, where $0 \leq w_{L L} \leq w_{L} \leq 1$. Under Regime III with $P_{L} \leq P<P_{H}$, the price received is $P$, and under Regime IV with $P_{H} \leq P<P_{H H}$, the price received is $P$ less a proportion $1-w_{H}$ of $\left(P_{H}-P\right)$. Under Regime V with $P \geq P_{H H}$, the price received is $P$ less a proportion $1-w_{H H}$ of ( $\mathrm{P}-\mathrm{P}_{\mathrm{HH}}$ ) and less a proportion $1-w_{H}$ of $\left(\mathrm{P}_{\mathrm{HH}}-\mathrm{P}_{\mathrm{H}}\right)$, where $0 \leq w_{H H}<w_{H} \leq 1$. In the absence of any fixed costs and taxation, the regime value is determined not only from the price schedule but also from the presence of any switch options. The conditional net price is:

$$
\begin{align*}
& \operatorname{IF}\left(P<P_{L L}, P+\left(1-w_{L L}\right) *\left(P_{L L}-P\right)+\left(1-w_{L}\right) * P_{L}+\left(1-w_{L}\right) *\left(P_{L}-P_{L L}\right),\right. \\
& \operatorname{IF}\left(\operatorname { A N D } \left(P_{L}>P, P>=P_{L L}, P+\left(1-w_{L}\right) *\left(P_{L}-P\right),\right.\right. \\
& \operatorname{IF}\left(\operatorname { A N D } \left(P_{H}>P, P>=P_{L}, P,\right.\right.  \tag{3}\\
& \operatorname{IF}\left(\operatorname { A N D } \left(P_{H H}>P, P>=P_{H}, P+\left(1-w_{H}\right) *\left(P_{H}-P\right),\right.\right. \\
& P+\left(1-w_{H H}\right) *\left(P_{H H}-P\right)+\left(1-w_{H}\right) *\left(P_{H}-P_{H H}\right) .
\end{align*}
$$

For each regime, opportunities for switching to a higher or lower neighboring regime are represented by options, a call-style option for upward switching and a put-style option for downward switching, so both Regime II, III and IV are characterized by both call and put options, while Regime I by a call and Regime V by a put. Also, a switch producing a price advantage is represented by a positive option value coefficient, while that for a price disadvantage by a negative coefficient. The specifications for each of the five regimes are listed in Table 1.

Table 1 Regime Specification and Price Schedule

| Regime | Specification | Value |
| :--- | :--- | :--- |


| I EQ 4 | $P<P_{L L}$ | $\begin{aligned} V_{I}(P)= & A_{11} P^{\beta_{1}} \\ & +\frac{w_{L L} P}{\delta}+\frac{\left(1-w_{L}\right)\left(P_{L}-P_{L L}\right)}{r}+\frac{\left(1-w_{L}\right) P_{L L}}{r} \end{aligned}$ |
| :---: | :---: | :---: |
| II EQ 5 | $P_{L L} \leq P<P_{L}$ | $\begin{aligned} V_{I I}(P)= & A_{21} P^{\beta_{1}}+A_{22} P^{\beta_{2}} \\ & +\frac{w_{L} P}{\delta}+\frac{\left(1-w_{L}\right) P_{L}}{r} \end{aligned}$ |
| III EQ 6 | $P_{L} \leq P<P_{H}$ | $\begin{aligned} V_{I I I}(P)= & A_{31} P^{\beta_{1}}+A_{32} P^{\beta_{2}} \\ & +\frac{P}{\delta} \end{aligned}$ |
| IVEQ 7 | $P_{H} \leq P<P_{H H}$ | $\begin{aligned} V_{I V}(P)= & A_{41} P^{\beta_{1}}+A_{42} P^{\beta_{2}} \\ & +\frac{w_{H} P}{\delta}+\frac{\left(1-w_{H}\right) P_{H}}{r} \end{aligned}$ |
| V EQ 8 | $P_{H H} \leq P$ | $\begin{aligned} V_{V}(P)= & A_{52} P^{\beta_{2}} \\ & +\frac{w_{H H} P}{\delta}+\frac{\left(1-w_{H}\right)\left(P_{H}-P_{H H}\right)}{r}+\frac{\left(1-w_{H H}\right) P_{H H}}{r} \end{aligned}$ |

The power parameters are $\beta_{1}, \beta_{2}$, respectively, the positive and negative roots of the fundamental equation, which are given by: $\quad \beta_{1}, \beta_{2}=\left(\frac{1}{2}-\frac{r-\delta}{\sigma^{2}}\right) \pm \sqrt{\left(\frac{1}{2}-\frac{r-\delta}{\sigma^{2}}\right)^{2}+\frac{2 r}{\sigma^{2}}}$

The eight unknown switch option coefficients, $A_{11}, A_{21}, A_{22}, A_{31}, A_{32}, A_{41}, A_{42}, A_{52}$, are determined from the value matching relationships and associated smooth pasting condition s . The value matching relationships, defined at each of the 4 junctions of neighboring regimes are:

$$
\begin{align*}
& {\left.\left[V_{I I}(P)-V_{I}(P)\right]\right|_{P=P_{L L}}=0}  \tag{10}\\
& {\left.\left[V_{I I I}(P)-V_{I I}(P)\right]\right|_{P=P_{L}}=0}  \tag{11}\\
& {\left.\left[V_{I V}(P)-V_{I I I}(P)\right]\right|_{P=P_{H}}=0}  \tag{12}\\
& {\left.\left[V_{V}(P)-V_{I V}(P)\right]\right|_{P=P_{H H}}=0} \tag{13}
\end{align*}
$$

Equations (10)-(13) together with the 4 associated smooth pasting conditions are sufficient to solve for the eight unknowns. The resulting solutions ${ }^{1}$ together with their signs are in Table 2. The coefficients having a positive value (involving the lower layers) indicate that the corresponding switch options are held by the OWN and contribute to their value, whilst those having a negative sign (involving the higher layers) are sold or written.

## Table 2

Solutions and Conditions for the Option Coefficients of a Layered Collar

| Coefficient Solution | Condition |  |
| :--- | :--- | :--- |
| $A_{11}=A_{21}-\frac{\left(w_{L}-w_{L L}\right) P_{L L}^{\left(1-\beta_{2}\right)}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 14 | $A_{22} \geq 0$ |
| $A_{21}=A_{31}-\frac{\left(1-w_{L}\right) P_{L}^{\left(1-\beta_{1}\right)}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 15 | $A_{21} \geq 0$ |
| $A_{22}=\frac{\left(w_{L}-w_{L L}\right) P_{L L}{ }^{\left(1-\beta_{2}\right)}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 16 | $A_{22} \geq 0$ |
| $A_{32}=A_{22}-\frac{\left(1-w_{L}\right) P_{L}^{\left(1-\beta_{2}\right)}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 17 | $A_{32} \geq 0$ |
| $A_{31}=A_{41}+\frac{\left(1-w_{H}\right) P_{H}^{\left(1-\beta_{2}\right)}\left(r \beta_{2}-r-\beta_{2}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 18 |  |
| $A_{41}=\frac{\left(w_{H}-w_{H H}\right) P_{H H}{ }^{\left(1-\beta_{1}\right)}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 19 |  |
| $A_{42}=A_{32}+\frac{\left(1-w_{H}\right) P_{H}^{\left(1-\beta_{2}\right)}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 20 | $<0$ |
| $A_{52}=A_{42}+\frac{\left(w_{H}-w_{H H}\right) P_{H H}^{\left(1-\beta_{2}\right)}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}$ | EQ 21 |  |

[^0]The first subscript $1,2,3,4,5$ refers to the regime, while the second subscript indicates $1=$ call or $2=$ put. Note that most of these options are expressed by adding other option values, due to the method of deriving the analytical solutions. Possibly there are other simplified expressions. It is convenient that the denominators are the same $\left.\left[\left(\beta_{1}-\beta_{2}\right) r \delta\right)\right]$ with repeating expressions in the numerators $\left(r \beta_{1}-r-\delta \beta_{1}\right),\left\{r \beta_{2}-r-\delta \beta_{2}\right\}$ which are stochastic adjustment functions.

## 3 Investment Criteria for Layered Collars

The optimal exercise of an investment opportunity held by an owner (OWN) is characterized by the unknown price threshold denoted by $\hat{P}_{0}$, which is derived from the value matching relationship and optimality condition. At $P=\hat{P}_{0}$, the opportunity value, $A_{0} \hat{P}_{0}^{\beta_{1}}$ with unknown coefficient $A_{0}>0$, is sufficient to compensate the value of the net price per unit, less the investment cost K , plus the values of any available switch options. For the purpose of analysis, we presume that exercise occurs for $P_{L} \leq P_{0}<P_{H}$. The value matching relationship is:

$$
\begin{equation*}
A_{0} \hat{P}_{0}^{\beta_{1}}=\frac{\hat{P}_{0}}{\delta}-K+A_{31} \hat{P}_{0}^{\beta_{1}}+A_{32} \hat{P}_{0}^{\beta_{2}} \tag{22}
\end{equation*}
$$

The smooth pasting condition is:

$$
\begin{equation*}
\beta_{1} A_{0} \hat{P}_{0}^{\beta_{1}-1}=\frac{1}{\delta}+\beta_{1} A_{31} \hat{P}_{0}^{\beta_{1}-1}+\beta_{2} A_{32} \hat{P}_{0}^{\beta_{2}-1} \tag{23}
\end{equation*}
$$

It is straightforward to deduce that $\hat{P}_{0}$ and $A_{0}>0$ are given by, respectively:

$$
\begin{gather*}
\frac{\hat{P}_{0}}{\delta}=\frac{\beta_{1}}{\beta_{1}-1} K-\frac{\beta_{1}-\beta_{2}}{\beta_{1}-1} A_{32} \hat{P}_{0}^{\beta_{2}}  \tag{24}\\
A_{0}=\frac{1}{\beta_{1}-\beta_{2}}\left[\left(1-\beta_{2}\right) \frac{\hat{P}_{0}}{\delta}+\beta_{2} K\right] \hat{P}_{0}^{-\beta_{1}}+A_{31} . \tag{25}
\end{gather*}
$$

(24) shows that the investment threshold is determined by $A_{32}$, which depends on the floor-like attributes $P_{L}$ and $w_{L}$, and on $A_{22}$, which depends on the floor-like attributes $P_{L L}$ and $w_{L L}$. (25)
shows that the real option value depends not only on $A_{32}$ but also $A_{31}$, which depends on the caplike attributes $P_{H}$ and $w_{H}$, so the investment option value is determined by both floor- and caplike attributes. (26) shows the expansion of (24) with clear and distinct identification of the threshold drivers, $K, P_{L L}, P_{L}, w_{L L}, w_{L}$.

$$
\begin{equation*}
\hat{P}_{0}=\delta\left[\frac{\beta_{1}}{\beta_{1}-1} K-\frac{\beta_{1}-\beta_{2}}{\beta_{1}-1}\left\{\frac{\left.\left.\left(\left(w_{L}-w_{L L}\right) P_{L L}^{\left(1-\beta_{2}\right)}\right)-\left(1-w_{L}\right) P_{L}^{\left(1-\beta_{2}\right)}\right)\right) *\left(r \beta_{1}-r-\delta \beta_{1}\right)}{\left(\beta_{1}-\beta_{2}\right) r \delta}\right\} \hat{P}_{0}^{\left(\beta_{2}\right)}\right] \tag{26}
\end{equation*}
$$

A systematic approach for a government (GOV) with the objective of motivating early (indeed instantaneous) investment ${ }^{2}$ is to identify the threshold level $\hat{P}_{0}=P$, close or just less than the prevailing P level, and determine level of K (probably the actual physical investment cost less cash subsidies, or equivalent tax credits) which results in that threshold. The direct subsidy is transparent, and in many countries enters into the fiscal budget. For comparison, with such a subsidy, it is appropriate to determine the floor-like attributes, which reduce the threshold to the same level, and then to evaluate the (less transparent) immediate value of that policy. Although these findings are based on assuming that $P_{L} \leq \hat{P}_{0}<P_{H}$, there are similar results when assuming that $P_{L L} \leq \hat{P}_{0}<P_{L}$. There are some alternative criteria given in Adkins et al. (2019) for investment opportunities with basic collars, even assuming possible retraction of the collar arrangements.

## 4. NUMERICAL RESULTS

ACTIVE layered collars have somewhat different sensitivities to changes in P and P volatility than basic collars without layers ${ }^{3}$. Layered collars with the specified parameter values are in Table 3: floors are $3.5,4$, ceilings $10,10.5$, and the risk sharing is $.25, .5$ on the downside and $.5, .25$ on the upside.

## Table 3

[^1]|  | A | B | C | D | E | F |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | INPUT ACTIVE LAYERED COLLAR |  |  |  |  |  |
| 2 |  |  |  |  |  |  |
| 3 | P 6.00 |  |  |  |  |  |
| 4 | O 0.25 |  |  |  |  |  |
| 5 | 0.04 |  |  |  |  |  |
| 6 | $\delta \quad 0.04$ |  |  |  |  |  |
| 7 | PLL 3.50 |  |  |  |  |  |
| 8 | PL ( 4.00 |  |  |  |  |  |
| 9 | $\mathrm{PH} \quad 10.00$ |  |  |  |  |  |
| 10 | PHH 10.50 |  |  |  |  |  |
| 11 | wLL 0.2575 \% from GOV below PLL |  |  |  |  |  |
| 12 | wL 0.50 |  |  |  |  |  |
| 13 | wH 0.50 |  |  |  |  |  |
| 14 | wHH $\quad 0.2575$ \% to GOV over PHH |  |  |  |  |  |
| 15 | OUTPUT |  |  | Eqs |  |  |
| 16 | $\beta_{1}$ | 1.7369 | 0.5-(B5-B6)/(B4^2)+SQRT(( B5-B6)/(B4^2)-0.5)^2 + 2*B5/(B4^2)) | 9 |  |  |
| 17 | $\beta 2$ | -0.7369 | 0.5-(B5-B6)/(B4^2)-SQRT ((B5-B6)/(B4^2)-0.5)^2 + 2*B5/(B4^2)) | 9 |  |  |
| 18 | A11 | 1.4501 | B19-((B12-B11)*(B7^(1-B16))*-B28)/B26 | $14+$ Hold Call |  |  |
| 19 | A21 | 0.4465 | B21-((1-B12)*B8^(1-B16)*-B27)/B26 | $15+$ Hold Call |  |  |
| 20 | A22 | 22.2594 | (-((B12-B11))*B7^(1-B17)*-B27)/B26 | $16+$ Hold Put |  |  |
| 21 | A31 | -1.3726 | B23+((1-B13)*(B9^(1-B16)*-B28)/B26) | 17 - Write Call |  |  |
| 22 | A32 | 78.3993 | B20-((1-B12)*B8^(1-B17)*-B27)/B26 | $18+$ Hold Put |  |  |
| 23 | A41 | -0.4466 | ((B13-B14)*(B10^(1-B16))*-B28)/B26 | 19 - Write Call |  |  |
| 24 | A42 | -197.3193 | B22+((1-B13)*B9^(1-B17)*-B27)/B26 | 20 - Write Put |  |  |
| 25 | A52 | -347.3708 | B24+((B13-B14)*(B10^(1-B17))*-B27)/B26 | 21 - Write Put |  |  |
| 26 | [ ] | 0.0040 | (B5*(B16-B17)*B6) |  |  |  |
| 27 | ( ) | 0.0400 | (B5*(1-B16)+B6*B16) |  |  |  |
| 28 | \{ \} | 0.0400 | (B5*(1-B17)+B6*B17) |  |  |  |
| 29 |  |  |  |  |  |  |
| 30 | ACTIVE OWN | 140.0925 | $\operatorname{IF}(\mathrm{B} 3<\mathrm{B} 7, \mathrm{~B} 31, \mathrm{IF}(\mathrm{AND}(\mathrm{B} 8>\mathrm{B} 3, \mathrm{~B} 3>=\mathrm{B} 7), \mathrm{B} 32, \mathrm{IF}(\mathrm{AND}(\mathrm{B9}>\mathrm{B} 3, \mathrm{~B} 3>=\mathrm{B} 8), \mathrm{B} 33, \mathrm{IF}(\mathrm{AND}(\mathrm{B} 10>B 3, B 3>=B 9), \mathrm{B} 34, \mathrm{~B} 35)))$ ) |  |  |  |
| 31 | Regime I | 141.9579 | $B 18^{*}\left(\mathrm{~B} 3^{\wedge} \mathrm{B} 16\right)+\mathrm{B} 11^{*} \mathrm{~B} 3 / \mathrm{B6}+(1-\mathrm{B} 12)^{*}(\mathrm{B8}-\mathrm{B} 7) / \mathrm{B} 5+(1-\mathrm{B} 11)^{*} \mathrm{~B} 7 / \mathrm{B} 5$ | 4 |  |  |
| 32 | Regime II | 140.9761 | B19*(B3^B16)+B20*(B3^B17)+B12*B3/B6+(1-B12)*B8/B5 | 5 |  |  |
| 33 | Regime III | 140.0925 | B21*(B3^B16)+B22*(B3^B17)+B3/B6 | 6 |  |  |
| 34 | Regime IV | 137.2745 | B23*(B3^B16)+B24*(B3^B17)+B13*B3/B6+(1-B13)*B9/B5 | 7 |  |  |
| 35 | Regime V | 135.3675 | B25*(B3^B17)+B14*B3/B6+(1-B13)*(B9-B10)/B5+(1-B14)*B10/B5 | 8 |  |  |

Appendix B shows, with the first derivatives $\Delta$ and second derivatives $\Gamma$ of the regime values, that the ODE (2) is solved for all regimes.

Figure 1 shows a static diagram of the Net Price going to the OWN as P increases.
Figure 1


Figure 2 shows some sensitivity to increases in P , which is intuitive compared to $100 \%$ risk sharing below the floor and above the ceiling, but naturally less than for No Collar.

Figure 2

| P | 2 | 4 | 6 | 8 | 10 | 12 | 14 | 16 | 18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No Collar | 49.79 | 99.31 | 148.60 | 197.70 | 246.61 | 295.34 | 343.91 | 392.32 | 440.58 |
| Basic Collar | 94.93 | 112.21 | 133.63 | 153.07 | 168.83 | 180.60 | 189.40 | 196.25 | 201.75 |
| Layered Collar | 89.21 | 112.97 | 140.09 | 166.10 | 189.47 | 209.97 | 228.45 | 245.60 | 261.84 |
| Regime I | 89.2085 | 112.9863 | 141.9579 | 175.5781 | 213.5022 | 255.4821 | 301.3265 | 350.8812 | 404.0176 |
| Regime II | 89.8442 | 112.9744 | 140.9761 | 171.3435 | 203.4425 | 237.0064 | 271.8902 | 308.0010 | 345.2730 |
| Regime III | 92.4654 | 112.9744 | 140.0925 | 166.1012 | 189.4673 | 209.7559 | 226.8439 | 240.7179 | 251.4076 |
| Regime IV | 30.1169 | 98.9993 | 137.2745 | 165.8350 | 189.4673 | 209.9335 | 228.0580 | 244.2895 | 258.8993 |
| Regime V | -5.3024 | 90.5656 | 135.3675 | 165.5876 | 189.4657 | 209.9692 | 228.4457 | 245.6015 | 261.8447 |
| Layered Collar, Basic Collar, No Collar Value as function of Price |  |  |  |  |  |  |  |  |  |
| $445.00$ |  |  |  |  |  |  |  |  |  |
| 395.00 |  |  |  |  |  |  |  |  |  |
| 345.00 |  |  |  |  |  |  |  |  |  |
| 295.00 |  |  |  |  |  |  |  |  |  |
| 245.00 |  |  |  |  |  |  |  |  |  |
| 195.00 |  |  |  |  |  |  |  |  |  |
| 145.00 |  |  |  |  |  |  |  |  |  |
| 95.00 |  |  |  |  |  |  |  |  |  |
| 45.00 |  |  |  |  |  |  |  |  |  |
| 2 | 4 | 6 | 8 | $1$ |  |  | 14 | 16 | 18 |
|  |  |  |  | Pric |  |  |  |  |  |
|  |  | $\ldots$ No Collar $\longrightarrow$ Basic Collar $\longrightarrow$ Layered Collar |  |  |  |  |  |  |  |

## Figure 3



The sensitivity of a layered collar to changes in P volatility ("vegas") when $\mathrm{P}=2$ (right vertical axis) first increases then decreases as volatility increases as shown in Figure 3, but this is dependent on the particular other parameter values in addition to the P level.

How does the particular collar setting affect the exposure of an OWN to changes in prices, which is a critical risk consideration? Without a collar, the price exposure (delta) is of course simply
$1 / \delta=25$. With a collar, the price exposure is shown in Figure 4, changing regimes as P increases. G has a U -shape possibly due to the various combinations of puts and calls across the regimes.

Figure 4


Figure 5


The layered collar value sensitivity to the middle risk-sharing proportion $\mathrm{w}_{\mathrm{L}}$ (when $\mathrm{w}_{\mathrm{L}}=\mathrm{w}_{\mathrm{H}}$, $\mathrm{w}_{\mathrm{LL}}=\mathrm{w}_{\mathrm{HH}}=.5 \mathrm{w}_{\mathrm{L}}$ ) is dependent on the price level P , shown in Figure 5. When $\mathrm{P}<\mathrm{P}_{\mathrm{L}}$, the layered collar option value is given by A11, A21, (including A31 and A41), involving both $w_{L L}$ and $w_{L}$ in equations 14-15-18-19.

Naturally, the layered collar value will be affected by changes in the floor and ceiling levels. Figure 6 shows that increasing the lowest floor $\mathrm{P}_{\mathrm{LL}}$ does not increase the overall layered collar value by much.

Figure 6


## DECOMPOSITION of REGIME VALUES

Most of the regime values are dominated by the present values of stochastic prices and floors/ceiling but at different risk sharing proportions. Then each regime has a collection of switching option values.

## Figure 7



In Regime III shown in Figure 7, the aggregate ACTIVE value increases as P increases substantially due the $100 \%$ proportion of $\mathrm{P} / \delta$ received, but decreases as the negative value of the written call option $A_{31} P^{\beta_{1}}$ to give up the stochastic price P to a ceiling $\mathrm{P}_{\mathrm{H}}$ increases, while the put option $A_{32} P^{\beta_{2}}$ to receive the floor $\mathrm{P}_{\mathrm{L}}$ should P fall decreases. Generally, in this middle Regime, real option values are relatively less important than in other regimes.

Whether any of these separate layered collar options could be detached, monetarized, or hedged is an interesting research (and practical) topic.

## INVESTMENT NUMERICAL ILLUSTRATIONS

Table 4 shows the analytical solution for the real option value of the without collar (ROV CALL) and the with layered collar (ROV L COLLAR) with the same general parameter values as Table 3 for the ACTIVE operation. At these parameter values, the ROV CALL is 50\% more valuable than the ROV L COLLAR, and the threshold that justifies immediate investment $\hat{P}$ is one-third higher than threshold $\hat{P}_{0}$ with a layered collar.

## Table 4



Figure 8 shows that the investment threshold "vega" is significantly different for the risk-sharing proportions $\mathrm{w}_{\mathrm{L}}$

Figure 8


Figure 9

| ROV CALL | 50.00 | 50.00 | 50.00 | 50.15 | 51.51 | 53.68 | 56.25 | 59.03 | 61.90 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ROV L COLLAR | 50.01 | 49.61 | 48.77 | 47.61 | 46.25 | 44.77 | 43.29 | 42.00 | 40.85 |
| ROV L Collar and No Collar "Vega" |  |  |  |  |  |  |  |  |  |
| 65.00 |  |  |  |  |  |  |  |  |  |
| 60.00 |  |  |  |  |  |  |  |  |  |
| 55.00 |  |  |  |  |  |  |  |  |  |
| 50.00 |  |  |  |  |  |  |  |  |  |
| 45.00 |  |  |  |  |  |  |  |  |  |
| 40.00 |  |  |  |  |  |  |  |  |  |
| 35.00 |  |  |  |  |  |  |  |  |  |
| 30.00 |  |  |  |  |  |  |  |  |  |
| 0.050 | 0.075 | 0.100 | 0.125 |  | 0. |  | 0.200 | 0.225 | 0.250 |
|  |  |  |  | Vola |  |  |  |  |  |
|  |  |  | $\longrightarrow$ ROV | LL | OV L COL |  |  |  |  |

In Figure 9, the ROV for the layered collar decreases with increases in volatility, due to the constrained variability imposed by the collar, which possibly has significant implications for optimal collar arrangement design.

As discussed in Section 3, the investment threshold $\hat{P}_{0}$ depends on $A_{32}$, which involves $\mathrm{w}_{\mathrm{L}}$ and $\mathrm{P}_{\mathrm{L}}$, but also $\mathrm{A}_{22}\left(\mathrm{w}_{\mathrm{L}}, \mathrm{w}_{\mathrm{LL}}, \mathrm{P}_{\mathrm{LL}}\right)$. Figures 10-11-12 show that the threshold is nearly a linear function of changing K, but an upward convex function of decreasing the risk sharing proportion $\mathrm{w}_{\mathrm{L}}$ (when $\mathrm{w}_{\mathrm{LL}}=.5 \mathrm{w}_{\mathrm{L}}$ ), and a downward convex function of $\mathrm{P}_{\mathrm{L}}$ (similarly for $\mathrm{w}_{\mathrm{LL}}$ and $\mathrm{P}_{\mathrm{LL}}$ ).

Figure 10


Figure 11


Figure 11


This offers possibilities for designing a layered collar with a low threshold that has a lower effective cost (the combined option values, the opposite signs for the OWN and the GOV) than reducing K. An example is in Table 5, where a reduction in K (through a $\$ 1$ direct subsidy) reducing $\hat{P}_{0}$ from 6.8889 to 6.7587 is compared to the reduction of $\omega_{\mathrm{LL}}, \mathrm{w}_{\mathrm{L}}$, or increase of $\mathrm{P}_{\mathrm{LL}}, \mathrm{P}_{\mathrm{L}}$ resulting in the same threshold.

Table 5

| EQUAL THRESHOLDS THROUGH CHANGING PARAMETER VALUES |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CASH COST FOR GOV |  | $\begin{array}{r} \$ 1 \text { GOV } \\ 6.00 \end{array}$ |  |  |  |  |
| P | 6.00 |  | 6.00 | 6.00 | 6.00 | 6.00 |
| K | 100.00 | 99.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| $\sigma$ | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| r | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| $\delta$ | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 | 0.04 |
| PLL | 3.50 | 3.5 | 3.7531 | 3.5 | 3.5 | 3.5 |
| PL | 4.00 | 4.0 | 4.0 | 4.1165 | 4.0 | 4.0 |
| PH | 10.00 | 10.0 | 10.0 | 10.0 | 10.0 | 10.0 |
| PHH | 10.50 | 10.5 | 10.5 | 10.5 | 10.5 | 10.5 |
| wLL | 0.25 | 0.25 | 0.25 | 0.25 | 0.2178 | 0.23 |
| wL | 0.50 | 0.50 | 0.50 | 0.50 | 0.50 | 0.4576 |
| wH | 0.50 | 0.50 | 0.50 | 0.50 | 0.50 | 0.50 |
| wHH | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 | 0.25 |
| OUTPUT |  |  |  |  |  |  |
| ROV L COLLAR | 40.8466 | 41.6464 | 41.4041 | 41.4041 | 41.4041 | 41.4041 |
| FIND P^C | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 | 0.0000 |
| P^O | 6.8889 | 6.7587 | 6.7587 | 6.7587 | 6.7587 | 6.7587 |
| COMBINED RO' | -20.2987 | -18.7523 | -18.0502 | -18.0502 | -18.0502 | -18.0502 |
| Pre | 51.9245 | 51.2148 | 50.9169 | 50.9169 | 50.9169 | 50.9169 |
| Post | 51.9245 | 51.2148 | 50.9169 | 50.9169 | 50.9169 | 50.9169 |
| AC31 PO^ ${ }^{\beta 1}$ | -39.2070 | -37.9284 | -37.9284 | -37.9284 | -37.9284 | -37.9284 |
| AC32 $\mathrm{PO}^{182}$ | 18.9083 | 19.1761 | 19.8782 | 19.8782 | 19.8782 | 19.8782 |

In the base case OWN holds a perpetual option to invest in a perpetual project with a perpetual collar arrangement worth 40.8466 when $\mathrm{P}=6$, and 51.9245 when $P=\hat{P}_{0}=6.8889$. At the threshold the OWN has written a call option worth -39.2070 and holds a put option worth 18.9082 , for a combined value of -20.2987 . Naturally GOV holds a call option and has written a put option for
a combined value of 20.2987 . Pre-investment GOV could reduce the threshold by spending $\$ 1$ subsidy to reduce K to 99 , reducing $\hat{P}_{0}=6.7587$ but also reducing the GOV combined option values to 18.7523 . Total cost is $1+(20.2987-18.7523)=\mathbf{2} .5454$ for the GOV. Alternatively, the GOV could reduce the risk-sharing proportion $\mathrm{w}_{\mathrm{L}}$ to $45.76 \%$ from $50 \%$ (keeping $\mathrm{w}_{\mathrm{LL}}=.5 \mathrm{w}_{\mathrm{L}}$ ) thereby reducing $\hat{P}_{0}=6.7587$ but reducing the GOV combined option values to 18.0502 . Total cost is $(20.2987-18.0502)=\mathbf{2 . 2 4 8 5}$, so this alternative is economical for the GOV (and perhaps sadly less transparent). The results will be somewhat different for other regimes, and changes in the levels of other parameter values $(\mathrm{r}, \delta, \sigma)$. The real option values change after the collar arrangement is established as other parameter values, especially volatility, change, as illustrated in Adkins and Paxson (2019).

## 5. Conclusion

Analytical solutions are suggested for the eight separate embedded option values in an operation subject to a layered collar consisting of two upside and two downside risk-sharing arrangements. Such layered collars are less sensitive to increases in prices than no collar, but more than basic collars with $100 \%$ risk sharing below the floor and above the ceiling. Layered collar value "vegas" (sensitivity to volatility) are not always positive, or monotonic, sometimes increasing, then decreasing with increasing volatilities. The optimal investment layered collar threshold "vegas" depend on the risk-sharing proportions. The separate option values in layered collars are not always large compared to other risk-sharing elements, but the increase/decrease with increased prices can be significant. We provide some examples of floor/ceiling (collar) arrangements that may have significant effects on reducing the threshold that justifies immediate investment, compared to reducing the thresholds through direct subsidies. Alternative configurations (and for lower price regimes) are intriguing.

Future research might focus on such alternative optimal arrangements incentivizing early investment timing, along with the possibility of replicating these real option values through dynamic trading in prices, along with monetarizing and/or hedging embedded options. Extension to other multi-layer arrangements including finite, retractable collars, and competition, with stochastic floors, ceilings, proportions and price volatility is challenging.

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## APPENDIX A Derivations of Analytical Solutions for Layered Collar

Let $x$ described by the geometric Brownian motion process:

$$
\begin{equation*}
\mathrm{d} x_{t}=\alpha x_{t} \mathrm{~d} t+\sigma x_{t} \mathrm{~d} W \tag{1}
\end{equation*}
$$

where $\alpha$ denotes the expected drift, $\sigma$ the volatility, and $\mathrm{d} W$ an increment of the standard Wiener process. At $t=0, x_{t}=x_{0}>0$. Using Ito's Lemma, the valuation relationship for the opportunity, $F(x)$, has the form:

$$
\begin{equation*}
\frac{1}{2} \sigma^{2} x^{2} \frac{\partial^{2} F}{\partial x^{2}}+(r-\delta) x \frac{\partial F}{\partial x}-r=0 \tag{2}
\end{equation*}
$$

where $r$ is the risk-free rate, and $\delta=r-\alpha>0$ the return shortfall. The generic solution to (2) is:

$$
\begin{equation*}
F(x)=A_{01} x^{\beta_{1}}+A_{02} x^{\beta_{2}} \tag{3}
\end{equation*}
$$

where $A_{01}, A_{02}$ are to-be-determined constants, and $\beta_{1} \geq 1, \beta_{2}<0$ are the roots of:

$$
\begin{equation*}
Q(\beta)=\frac{1}{2} \sigma^{2} \beta(\beta-1)+(r-\delta) \beta-r=0 . \tag{4}
\end{equation*}
$$

Since $F(0)=0, A_{02}=0$. From (4), $r \beta-r-\delta \beta<0$.

The periodic net revenue flow $g(\cdot)$ is formulated to be continuous but not smooth and is specified by:

$$
g(x)=\left\{\begin{array}{l}
g_{1}(x)=x+\left(1-w_{L L}\right)\left(x_{L L}-x\right)+\left(1-w_{L}\right)\left(x_{L}-x_{L L}\right) \quad \text { for } \theta \in R_{1},  \tag{5}\\
g_{2}(x)=x+\left(1-w_{L}\right)\left(x_{L}-x\right) \quad \text { for } \theta \in R_{2}, \\
g_{3}(x)=x \quad \text { for } \theta \in R_{3}, \\
g_{4}(x)=x+\left(1-w_{H}\right)\left(x_{H}-x\right) \quad \text { for } \theta \in R_{4}, \\
g_{5}(x)=x+\left(1-w_{H H}\right)\left(x_{H H}-x\right)+\left(1-w_{H}\right)\left(x_{H}-x_{H H}\right) \quad \text { for } \theta \in R_{5},
\end{array}\right\}
$$

where $R_{1}=\left[0, x_{L L}\right), R_{2}=\left[x_{L L}, x_{L}\right), R_{3}=\left[x_{L}, x_{H}\right), R_{4}=\left[x_{H}, x_{H H}\right)$, and $R_{5}=\left[x_{H H}, \infty\right)$.

The valuation relationship for the installed opportunity is:

$$
\begin{equation*}
\frac{1}{2} \sigma^{2} x^{2} \frac{\partial^{2} V}{\partial x^{2}}+(r-\delta) x \frac{\partial V}{\partial x}-r V+g(x)=0 \tag{6}
\end{equation*}
$$

where $V$ denotes the value of an installed opportunity. The generic solution to (6) is:

$$
\begin{equation*}
V\left(x \mid \theta \in R_{j}\right)=V_{j}(x)=A_{j 1} x^{\beta_{1}}+A_{j 2} x^{\beta_{2}}+G_{j}\left(x \mid \theta \in R_{j}\right), \quad j=1,2,3,4,5, \tag{7}
\end{equation*}
$$

where the coefficients $A_{j 1}, A_{j 2}$ depend upon $x_{L L}, x_{L}, x_{H}, x_{H H}$ and $w_{L L}, w_{L}, w_{H}, w_{H H}$, and:

$$
G(x)=\left\{\begin{array}{l}
G_{1}(x)=\frac{\left(1-w_{L}\right)\left(x_{L}-x_{L L}\right)}{r}+\frac{\left(1-w_{L L}\right) x_{L L}}{r}+\frac{w_{L L} x}{\delta} \text { for } \theta \in R_{1}, \\
G_{2}(x)=\frac{\left(1-w_{L}\right) x_{L}}{r}+\frac{w_{L} x}{\delta} \quad \text { for } \theta \in R_{2}, \\
G_{3}(x)=\frac{x}{\delta} \text { for } \theta \in R_{3}, \\
G_{4}(x)=\frac{\left(1-w_{H}\right) x_{H}}{r}+\frac{w_{H} x}{\delta} \text { for } \theta \in R_{4}, \\
G_{5}(x)=\frac{\left(1-w_{H}\right)\left(x_{H}-x_{H H}\right)}{r}+\frac{\left(1-w_{H H}\right) x_{H H}}{r}+\frac{w_{H H} x}{\delta} \quad \text { for } \theta \in R_{5} .
\end{array}\right\}
$$

In (7), $A_{12}=0$ since $V(0)$ is finite and $A_{51}=0$ since $V(\infty)$ is not explosive. The expressions $A_{11} x^{\beta_{1}}, A_{22} x^{\beta_{2}}$ represent the expected present values accruing to the installed opportunity as $x$ approaches the bound $x \rightarrow x_{L L}$ from below and above, $A_{21} x^{\beta_{1}}, A_{32} x^{\beta_{2}}$ as $x$ approaches the bound $x \rightarrow x_{L}$ from below and above, $A_{31} 1^{\beta_{1}}, A_{42} x^{\beta_{2}}$ as $x$ approaches the bound $x \rightarrow x_{H}$ from below and above, and $A_{41} x^{\beta_{1}}, A_{52} x^{\beta_{2}}$ as $x$ approaches the bound $x \rightarrow x_{H H}$ from below and above. Dependent upon whether it is economically advantageous or disadvantageous when $x$ equals these bounds, the respective coefficient is either positive or negative, respectively.

The value-matching relationship at $x=x_{L L}$ is $V_{1}(x)-V_{2}(x)=0$ :

$$
\begin{align*}
A_{11} x^{\beta_{1}}- & A_{21} x^{\beta_{1}}-A_{22} x^{\beta_{2}}-\frac{\left(1-w_{L}\right) x_{L}}{r}+\frac{\left(1-w_{L}\right)\left(x_{L}-x_{L L}\right)}{r}  \tag{8}\\
& +\frac{\left(1-w_{L L}\right) x_{L L}}{r}-\frac{w_{L} x}{\delta}+\frac{w_{L L} x}{\delta}=0 .
\end{align*}
$$

The smooth-pasting condition associated with (8) is:

$$
\begin{equation*}
\beta_{1} A_{11} x^{\beta_{1}-1}-\beta_{1} A_{21} x^{\beta_{1}-1}-\beta_{2} A_{22} x^{\beta_{2}-1}-\frac{w_{L}}{\delta}+\frac{w_{L L}}{\delta}=0 \tag{9}
\end{equation*}
$$

Multiplying (9) by $x / \beta_{1}$, adding to (8) and setting $x=x_{L L}$ yields:

$$
\begin{equation*}
A_{22}=-\frac{\left(w_{L}-w_{L L}\right) x_{L L}{ }^{1-\beta_{2}}\left(r \beta_{1}-r-\beta_{1} \delta\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta}>0 . \tag{10}
\end{equation*}
$$

The value-matching relationship at $x=x_{L}$ is $V_{2}(x)-V_{3}(x)=0$ :

$$
\begin{equation*}
A_{21} x^{\beta_{1}}-A_{31} x^{\beta_{1}}+A_{22} x^{\beta_{2}}-A_{32} x^{\beta_{2}}+\frac{\left(1-w_{L}\right) x_{L}}{r}-\frac{x}{\delta}+\frac{w_{L} x}{\delta}=0 . \tag{11}
\end{equation*}
$$

The smooth-pasting condition associated with (11) is:

$$
\begin{equation*}
\beta_{1} A_{21} x^{\beta_{1}-1}-\beta_{1} A_{31} x^{\beta_{1}-1}+\beta_{2} A_{22} x^{\beta_{2}-1}-\beta_{2} A_{32} x^{\beta_{2}-1}-\frac{1}{\delta}+\frac{w_{L}}{\delta}=0 . \tag{12}
\end{equation*}
$$

Multiplying (12) by $x / \beta_{1}$, adding to (11) and setting $x=x_{L}$ yields:

$$
\begin{equation*}
A_{32}=A_{22}-\frac{\left(1-w_{L}\right) x_{L}^{1-\beta_{2}}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta}>0 . \tag{13}
\end{equation*}
$$

The value-matching relationship at $x=x_{H}$ is $V_{3}(x)-V_{4}(x)=0$ :

$$
\begin{equation*}
A_{31} x^{\beta_{1}}-A_{41} x^{\beta_{1}}+A_{32} x^{\beta_{2}}-A_{42} x^{\beta_{2}}-\frac{\left(1-w_{H}\right) x_{H}}{r}+\frac{x}{\delta}-\frac{w_{H} x}{\delta}=0 \tag{14}
\end{equation*}
$$

The smooth-pasting condition associated with (14) is:

$$
\begin{equation*}
\beta_{1} A_{31} x^{\beta_{1}-1}-\beta_{1} A_{41} x^{\beta_{1}-1}+\beta_{2} A_{32} x^{\beta_{2}-1}-\beta_{2} A_{42} x^{\beta_{2}-1}+\frac{1}{\delta}-\frac{w_{H}}{\delta}=0 . \tag{15}
\end{equation*}
$$

Multiplying (15) by $x / \beta_{1}$, adding to (14) and setting $x=x_{H}$ yields:

$$
\begin{equation*}
A_{42}=A_{32}+\frac{\left(1-w_{H}\right) x_{H}^{1-\beta_{2}}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta} . \tag{16}
\end{equation*}
$$

The value-matching relationship at $x=x_{H H}$ is $V_{4}(x)-V_{5}(x)=0$ :

$$
\begin{align*}
& A_{41} x^{\beta_{1}}+A_{42} x^{\beta_{2}}-A_{52} x^{\beta_{2}}+\frac{\left(1-w_{H}\right) x_{H}}{r} \\
& \quad-\frac{\left(1-w_{H}\right)\left(x_{H}-x_{H H}\right)}{r}-\frac{\left(1-w_{H H}\right) x_{H H}}{r}+\frac{w_{H} x}{\delta}-\frac{w_{H H} x}{\delta}=0 . \tag{17}
\end{align*}
$$

The smooth-pasting condition associated with (17) is:

$$
\begin{equation*}
\beta_{1} A_{41} x^{\beta_{1}-1}+\beta_{2} A_{42} x^{\beta_{2}-1}-\beta_{2} A_{52} x^{\beta_{2}-1}+\frac{w_{H}}{\delta}-\frac{w_{H H}}{\delta}=0 . \tag{18}
\end{equation*}
$$

Multiplying (18) by $x / \beta_{2}$, adding to (17) and setting $x=x_{H H}$ yields:

$$
\begin{equation*}
A_{41}=\frac{\left(w_{H}-w_{H H}\right) x_{H H}^{1-\beta_{1}}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta}<0 . \tag{19}
\end{equation*}
$$

Substituting (19) in (18) and setting $x=x_{H H}$ yields:

$$
\begin{equation*}
A_{52}=A_{42}+\frac{\left(w_{H}-w_{H H}\right) x_{H H}^{1-\beta_{2}}\left(r \beta_{1}-r-\delta \beta_{1}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta} . \tag{20}
\end{equation*}
$$

Substituting (16) in (15) and setting $x=x_{H}$ yields:

$$
\begin{equation*}
A_{31}=A_{41}+\frac{\left(1-w_{H}\right) x_{H}^{1-\beta_{1}}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta} \tag{21}
\end{equation*}
$$

Substituting (13) in (12) and setting $x=x_{L}$ yields:

$$
\begin{equation*}
A_{21}=A_{31}-\frac{\left(1-w_{L}\right) x_{L}^{1-\beta_{1}}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta} \tag{22}
\end{equation*}
$$

Substituting (10) in (9) and setting $x=x_{L L}$ yields:

$$
\begin{equation*}
A_{11}=A_{21}-\frac{\left(w_{L}-w_{L L}\right) x_{L L}^{1-\beta_{1}}\left(r \beta_{2}-r-\delta \beta_{2}\right)}{r\left(\beta_{1}-\beta_{2}\right) \delta} . \tag{23}
\end{equation*}
$$

## APPENDIX B Table B1 Complete Analytical Solutions for Table 3



APPENDIX C Table C1 Complete Analytical Solutions for Table 4



[^0]:    ${ }^{1}$ Derivations are shown in Appendix A.

[^1]:    ${ }^{2}$ Governments may have alternative objectives, such as maximizing the real option investment value, possibly if concessions with collar arrangements are sold to private investors at or above that value.
    ${ }^{3}$ No collars are defined by $\mathrm{P}_{\mathrm{LL}}=\mathrm{P}_{\mathrm{L}}=0, \mathrm{P}_{\mathrm{H}}=\mathrm{P}_{\mathrm{HH}}=\infty$. Basic collars are defined by $\mathrm{w}_{\mathrm{LL}}=\mathrm{w}_{\mathrm{HH}}=0, \mathrm{w}_{\mathrm{L}}=\mathrm{w}_{\mathrm{H}}=1.0$.

